



Proposal Evaluation
Firefighting Personal Protective Equipment, Apparel, and Accessories, with Related Cleaning and Maintenance Equipment
RFP #032620

Possible Points		Arctic Compressor, LLC	Bauer Compressors, Inc.	Draeger, Inc.	Dry Gear Solutions	Fire-Dex LLC	Guillevin International Co.	HAIX NORTH AMERICA	Innotex Corp.	L.N. Curtis & sons	LION First Responder PPE
Conformance to Terms/ Conditions to Include Documentation	50	39	37	42	38	39	37	42	43	43	38
Pricing	400	304	301	316	300	311	305	285	318	311	305
Financial, Industry and Marketplace Successes	75	55	64	63	47	61	55	59	62	65	60
Bidder's Ability to Sell/ Service Contract Nationally	100	76	74	85	65	74	67	81	77	75	82
Bidder's Marketing Plan	50	37	38	38	37	36	38	41	43	44	44
Value Added Attributes	75	54	59	62	52	58	48	61	65	63	61
Warranty Coverages and Information	50	42	41	44	42	43	40	43	44	43	41
Selection and Variety of Products and Services Offered	200	142	146	152	128	166	162	135	161	169	169
Total Points	1,000	749	760	802	709	788	752	747	813	813	800
Rank Order		14	12	7	17	9	13	15.5	5.5	5.5	8

Possible Points		Morooka USA, LLC	Motion Industries, Inc.	Municipal Emergency Services Inc	Ricochet Manufacturing Company, Inc.	Safedesign Apparel Ltd.	Safeware, Inc.	Sea-Western Inc	Veridian Limited	W W Grainger, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	-	45	43	40	20	44	40	40	43
Pricing	400	-	294	303	308	138	324	286	305	328
Financial, Industry and Marketplace Successes	75	-	65	66	57	34	66	58	53	70
Bidder's Ability to Sell/ Service Contract Nationally	100	-	79	85	71	36	87	65	79	90
Bidder's Marketing Plan	50	-	44	41	38	19	44	38	42	44
Value Added Attributes	75	-	66	62	60	34	66	54	60	65
Warranty Coverages and Information	50	-	44	41	43	30	44	40	42	43
Selection and Variety of Products and Services Offered	200	-	179	176	157	86	180	166	150	182
Total Points	1,000	-	816	817	774	397	855	747	771	865
Rank Order		19	4	3	10	18	2	15.5	11	1

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 Kim Austin, CPPB, Sourcewell

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 Brandon Town, CPSM, CPSD, Sourcewell

DocuSigned by:

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 Michael Muñoz, CPPB, Sourcewell

DocuSigned by:

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 Stephanie Haataja, CPIM, Sourcewell